



4-Pack Packaging for VersiFlex™ PVC & KEE HP December 20, 2017

To: Versico Roofing Systems' Authorized Contractors

Versico Roofing Systems is pleased to announce it will begin packaging its VersiFlex PVC and KEE HP membranes in 4-Packs starting in December 2017. The pyramid-loaded pallets of membrane currently in inventory will be shipped first and replaced by the 4-Packs once inventory is depleted.

4-Pack packaging offers many advantages over pallets, including:

- Less jobsite waste
- Lighter and easier to handle (4 rolls vs. 7 rolls)
- Stackable, takes up less storage space
- More rolls can fit on a truck, reducing freight charges
- Double wrapping protects rolls and keeps them cleaner

Beginning January 1, 2018, there will be a 60-day period in which PVC and KEE HP orders can be palletized at no charge; after the 60-day transitional period, there will be a \$75 per pallet charge. Please allow shipping personnel an extra 48 hours to palletize orders.

Pallet quantities on PVC and KEE HP membranes are changing from 7 to 8 rolls per pallet (two 4-Packs/pallet). Packaging of FRS PVC, VersiFleece® PVC, and VersiFleece® KEE HP products will remain unchanged.

If you have any questions, please contact your independent sales representative.

John Greko

PVC Product Manager