

Metal Flat Sheet Program
July 18, 2019

To: Versico Roofing Systems' Authorized Contractors and Distributors

Versico Roofing Systems is pleased to introduce an improved Metal Flat Sheet Program with more opportunities for contractors to include shop-fabricated edge metal in Edge-to-Edge Total System Warranties. The parameters and requirements of this program are outlined below.

Metal Flat Sheet Program Parameters – Effective August 1, 2019

- Versico independent sales representatives can sell metal flat sheets through Versico from both the [current \(Drexel\) color chart](#) and the [VersiTrim™ 200/2000 \(Petersen\) color chart](#).
- In early 2020, all color charts (for Versico metal flat sheets and VersiTrim prefabricated edge metal) will be consolidated. The current [VersiTrim 200/2000 \(Petersen\) color chart](#) will be the basis for all flat sheet sales through the Versico channel in 2020.
- Prior to this transition, purchase orders for Versico-branded flat sheets must indicate if they are for Drexel or Petersen colors.
- Authorized contractors can use metal flat sheets purchased through Versico to shop-fabricate edge metal to be included in Edge-to-Edge Total System Warranties up to 20 years with wind speed coverage up to 80 mph.
- Versico will not sell metal roofing or wall products (panels, clips, underlayment etc.). Authorized contractors are encouraged to work with Drexel or Petersen for their metal roofing and wall panel needs.

In the event that Drexel or Petersen branded metal flat sheers are used to fabricate edge metal for inclusion in the Edge-to-Edge Warranty the following conditions will apply:

- Contractors who use Drexel- or Petersen-branded metal flat sheets to fabricate an edge metal system per Versico's specifications and details may include that system in the Versico Edge-to-Edge Warranty for an upcharge of \$.01/square foot based on the warranted square footage of the roof system.

Edge-to-Edge Warranty

- To obtain an Edge-to-Edge Warranty, contractors must select "Versico Metal" when filling out their Copy A and submit proof of purchase. Upon verification of the use of Versico-branded metal, the contractor will receive the Edge-to-Edge Warranty through the standard warranty/inspection process.
- If Drexel- or Petersen-branded metal is used, contractors must select "Drexel or Petersen Metal" when filling out their Copy A, submit proof of purchase, and pay the upcharge for warranty inclusion.
- Shop-fabricated edge metal must comply with all Versico specifications and details ([refer to Versico's Spec Supplement – Metal Edging G-10-18](#)). Warranty inclusion is limited to system warranties with up to 20-year terms and 80-mph wind speed coverage.

Please contact your independent sales representative if you have any questions.

Sincerely,



Adam Burzynski
Roof Accessories Product Manager