

TO: Versico Independent Sales Representatives and Distributors

FROM: March 5, 2009

SUBJECT: Total System Warranties

With over 15 years of single-ply experience, Versico is proud to offer a comprehensive product offering to our valued customers. In addition to the hundreds of products Versico manufactures, there are also hundreds of products that are tested for compatibility for use in a Versico warranted roofing system. Versico then offers all of these products at competitive prices to our customers. This allows Versico to be a single point of contact for the critical components of a complete single-ply roofing system. This compatibility testing and single point of contact ensures both the applicators and building owners that the critical components of the roofing system have been tested to perform as needed for years to come.

For this reason, Versico would like to implement the following important change regarding our warranty offerings:

Effective April 1, 2009 Versico will no longer offer Non-Total System Warranties.

We will require the use of products tested and supplied by Versico for all No Dollar Limit warranties including 5-year, 10-year, 15-year, 20-year and 30-year Total System Warranties. This move is consistent with the industry and will ensure we as a company can fully support the products we have the ability to supply under our warranted systems.

Products that will be required to be supplied by Versico for use and inclusion in a Total System warranty include, but are not limited to: Membrane, Flashings, Adhesives, Sealants, Fasteners, Fastener Plates, Fastening Bars, Metal Termination Bars, Insulation, and Recovery Board. Edge metal, metal flashings and coping receive unique consideration. While we have a complete line of pre-manufactured edge systems, special provisions exist to allow the use of shop-bent metal in some situations.

Projects already quoted with Non-Total System warranties that will be completed before June 1, 2009 will be honored. The warranty fees for Total System warranties are not affected by this announcement. For a current Warranty Fee Schedule please see the attached or visit the Warranty Page on the Versico website at www.versico.com.

We are confident that this change will ensure a strengthening of the relationship with our valued contractors, distributors and building owners. If you have any questions regarding this new policy please contact your Versico Regional Manager.

Sincerely,



David French
Marketing Manager