

**VersiGard® EPDM Packaging  
December 2, 2010**

To: Versico Independent Sales Representatives and Distributors

As Versico's EPDM product offering has expanded, it has become necessary to simplify the packaging into color-coded families for easier identification and consistency. The following products will be packaged utilizing this new color-coded format in order to provide customers with the most identifiable and user-friendly products.

Additionally, there will be some product code changes associated with this packaging change. The enclosed/attached items are for your reference during this transition period.

The new packaging formats will be utilized on all materials produced and shipped beginning January 3, 2011.

**VersiGard Non-Reinforced EPDM Membrane** will be packaged in full-color bags as follows:

- VersiGard Black 60-mil Non-Reinforced Clean Membrane (10x50 and 10x100) will be packaged in a Yellow bag.
- The balance of VersiGard Black Non-Reinforced Membranes will be packaged in Green bags differentiated by membrane thickness.
- VersiGard White Non-Reinforced 60-mil EPDM will be packaged in Teal bags.

**VersiGard Reinforced EPDM Membranes** – will be packaged in full-color Gray/Black bags differentiated by membrane thickness.

**VersiGard EPDM with Quick-Applied Tape (QAT) membranes** will be packaged in White bags with color-matched ink that corresponds to their non-QAT counterparts. Unrolling instructions for the QAT products have also been improved to help facilitate roll placement on the roof.

In addition to the color scheme changes, an oversized Versico label containing all code approval information will be applied to each roll for easier identification.

Please ensure that your authorized contractors are aware of these changes to Versico's product lineup. If you have any questions regarding these changes, please contact your Versico Regional Manager.

Sincerely,



David French  
Marketing Manager



Old Code	New Code	Description
		<b>VersiGard 45-mil Non-Reinforced EPDM Membrane - BLACK</b>
309652	300038	.045 FR NON-REIN EPDM 10' X 50'
309653	300039	.045 FR NON-REIN EPDM 10' X 100'
307462	303381	.045 FR NON-REIN EPDM 16.5' X 100'
310556	300181	.045 FR NON-REIN EPDM 20' X 50'
309654	300182	.045 FR NON-REIN EPDM 20' X 100'
		<b>VersiGard 60-mil Non-Reinforced EPDM Membrane - BLACK</b>
309657	300385	.060 FR NR EPDM 16.5'X100' (NO FOLD)
310557	300372	.060 FR NON-REIN EPDM 20'X50'
309658	300373	.060 FR NON-REIN EPDM 20'X100'
308965	300386	.060 FR N-R EPDM 25' X 100' *ONE FOLD
301875	300377	.060 FR NON-REIN EPDM 30'X100'
307453	300378	.060 FR N-R EPDM 30' X 100' *ONE FOLD
301878	300381	.060 FR NON-REIN EPDM 40'X100'
301881	300383	.060 FR NON-REIN EPDM 50'X100'
301863	300088	.060 FR NON-REIN EPDM 10'X50'
301862	300089	.060 FR NON-REIN EPDM 10'X100'
		<b>VersiGard 90-mil Non-Reinforced EPDM Membrane - BLACK</b>
305632	310295	.090 FR NR CLN EPDM 10'X50'
305633	300178	.090 FR NR CLN EPDM 10'X100'
		<b>VersiGard REINFORCED EPDM Membrane - BLACK</b>
301777	300054	.045 REIN CLN EPDM 4.5' X 100'
310315	310313	.045 REIN CLN EPDM 8' X 100'
309650	300058	.045 REIN CLN EPDM 10' X 100'
310316	310314	.060 REIN CLN EPDM 8' X 100'
309651	300066	.060 REIN CLN EPDM 10' X 100'
307463	300070	.075 REIN CLN EPDM 10' X 100'
		<b>VersiGard Fire-Rated REINFORCED EPDM Membrane - BLACK</b>
301791	300049	.045 FR CLN REIN EPDM 10' X 100'
301792	300052	.060 FR CLN REIN EPDM 10' X 100'
		VersiGard 45-mil Non-Reinforced EPDM Membrane w/QAT - BLACK
		All Non-Reinforced Sheets are Fire-Rated
316489	307332	.045 FR NR CLN 10'X100' W/3"TAPE 2PAC
316490	307362	.045 FR NR CLN 10'X100' W/6"TAPE 2PAC
316511	307334	.045 FR NR EPDM 20' X 100' W/3" TAPE
316512	309027	.045 FR NR EPDM 25' X 100' W/3" TAPE



Old Code	New Code	Description
		<b>VersiGard 60-mil Non-Reinforced EPDM Membrane w/ QAT - BLACK</b>
316491	307428	.060 FR NR CLN 10'X50' W/3" TAPE 2PAC
316492	307333	.045 FR NR DUST 10'X100' W/3"TAPE 2PAC
316493	304976	.060 FR NR CLN 10'X100' W/3" TAPE 2PAC
316494	307370	.060 FR NR CLN 10'X100' W/6" TAPE 2PAC
316513	307290	.060 FR NR EPDM 20' X 100' W/3" TAPE
316514	307399	.060 FR NR EPDM 20' X 100' W/6" TAPE
316515	308710	.060 FR NR EPDM 25' X 100' W/3" TAPE
316516	310056	.060 FR NR EPDM 25' X 100' W/6" TAPE
		<b>VersiGard 60-mil Non-Reinforced EPDM Membrane w/ QAT - WHITE</b>
316495	308626	.060 WHITE CLN 10'X 100' W/3" TAPE - 2PAC
316517	315704	.060 WHITE NR EPDM 20'X100' W/3" TAPE
		<b>VersiGard 90-mil Non-Reinforced EPDM Membrane w/ QAT - BLACK</b>
316496	307220	.090 FR NR CLN 10'X50' W/6"TAPE 2PAC
316497	309052	.090 FR NR CLN 10'X50' W/3"TAPE 2PAC
316498	309785	.090 FR NR CLN 10'X100' W/6"TAPE 2PAC
		<b>VersiGard Reinforced EPDM Membrane w/ QAT - BLACK</b>
316499	307760	.045 RE CLN EPDM 10'X100' W/3" TAPE 2PAC
316500	307761	.045 RE CLN EPDM 10'X100' W/6" TAPE 2PAC
316501	309519	.045 RE CLN EPDM 10'X 50' W/6" TAPE 2PAC
316502	309430	.060 RE CLN EPDM 8'X100' W/6" TAPE 2PAC
316503	307762	.060 RE EPDM 10'X100' W/3" TAPE 2PAC
316504	307763	.060 RE CLN EPDM 10'X100' W/6" TAPE 2PAC
316505	309518	.060 RE CLN EPDM 10'X50' W/6" TAPE 2PAC
316506	308842	.060 FR RE CLN EPDM 10'X100' W/6" TP 2PAC
316507	308347	.075 RE CLN EPDM 10'X50' W/3" TAPE 2PAC
316508	308348	.075 RE CLN EPDM 10'X50' W/6" TAPE 2PAC
316509	307764	.075 RE CLN EPDM 10'X100' W/3" TAPE 2PAC
316510	307765	.075 RE CLN EPDM 10'X100' W/6" TAPE 2PAC