

Hinged Target Sump®
April 11, 2011

To: Versico Independent Sales Representatives and Distributors

Versico is pleased to announce the introduction of the Hinged Target Sump to its growing line of energy-efficient commercial insulation products. The Hinged Target Sump is the roofing industry's first one-piece 8'x8' polyisocyanurate drain sump. It ships conveniently to the jobsite in a 4'x8' hinged panel and easily unfolds to its final 8'x8' size.

Versico's Hinged Target Sump provides the following outstanding benefits:

- Factory-assembled, pre-cut and ready to install
- Reduced labor costs
- All the waste generated when field fabricating sumps is eliminated
- Reduced dumpster and waste disposal fees
- All sumps are marked with concentric circles for easy drain cutout
- FM Class 1 assemblies available

Versico's Hinged Target Sump can be used to add additional slope at the drain on structurally sloped decks or to start a four-way tapered design. It is factory-fabricated to ensure consistency and is available in a variety of slopes and thicknesses ranging from ½ inch at the low point, to 4½ inches at the high point. The Hinged Target Sump is available with Versico's standard fiber-reinforced or high-performance SecurShield® glass mat facers. Custom thicknesses are available for optimum drainage.

On the jobsite, the Hinged Target Sump provides savings in both labor and jobsite dumpster fees, resulting in more profitable installations. A series of concentric circles, printed on the facer, simplifies drain cutout and allows the installer the ability to cut the hole for the drain away from the drain. This helps to avoid potential scrap and debris from falling into the drain.

Please ensure that your authorized contractors are aware of this addition to Versico's insulation product lineup. If you have any questions regarding this marketing announcement, please contact your Versico regional manager or me at 616.835.5940 or ekrusec@CarlisleCCM.com.

Sincerely,

Ed Krusec

Ed Krusec
Insulation Product Manager