

Marketing Bulletin

Tape Requirement for Warranties July 21, 2011

TO: Versico Independent Sales Representatives and Distributors

Current regulations in the Ozone Transportation Commission (OTC) states will eliminate the ability to use non-compliant VOC products such as Versico's Black and White Splice Adhesives beginning January 1, 2012.

Based on the OTC states' regulations and the demand for longer-term warranties, Versico will no longer allow adhesive splices for any warranted roof projects as of December 31, 2011. Beginning January 1, 2012 contractors must use either Versico's QA Seam Tape or VersiGard EPDM with Quick-Applied Tape (QAT) Seam Technology to receive a warranty for Versico's EPDM roofing systems regardless of the warranty term.

Listed below are the tape products required for inclusion in Versico's warranties:

5-, 10- and 15-Year Warranties

301939 – 3" Versico QA Seam Tape - Black 309817 – 3" Versico QA Seam Tape - White Minimum of 3" QAT

20-Year Warranties

 $302953-6^{\prime\prime}$ Versico QA Seam Tape - Black 317501 - 6^{\prime\prime} Versico QA Seam Tape - White Minimum of 3^{\prime\prime} QAT

25- and 30-year Warranties

302953 – 6" Versico QA Seam Tape - Black 317501 – 6" Versico QA Seam Tape - White Minimum of 6" QAT

Please ensure that your authorized contractors are aware of these changes to Versico's warranty requirements. If you have any questions regarding these changes, please contact your Versico Regional Sales Manager.

Sincerely,

David French Marketing Manager