



Versico SunWeld™ Conventional Skylight June 1, 2011

TO: Versico Independent Sales Representatives and Distributors

Versico is pleased to announce the addition of the SunWeld skylight, a conventional commercial skylight line featuring a full standard and custom offering. This product line employs welded aluminum frame construction, manufactured to any specified size or to fit existing curbs based on field dimensions. Glazing options include double-dome acrylic, insulated Low E glass (both tempered and laminated), polycarbonate and structural polycarbonate. All SunWeld units feature fully welded aluminum frames, with or without a thermal break option. The self-flashing curbed units are factory-assembled and the double-walled aluminum construction is filled with one-inch rigid insulation. Factory-curbed units feature a three-inch mounting flange for easy installation to the roof deck.

Mill Finish aluminum is the standard frame offering. The product line also offers bronze and white painted frame options. Custom colors can be quoted on a case-by-case basis. Both curbed and curb-mount units can be vented, either manually or using motorization. Domes can be pyramidal or shaped as a hip/ridge design. Other design options include single and double pitch tandems, continuous vaults, glass pyramids, ridge lights and round skylights. All units are manufactured with gutters for condensate control.

All SunWeld Skylights are priced through the quoting process. There will be no standard pricing and there will be no on-hand inventory maintained. All RFQ's (Requests for Quote) should be made to the pricing team. All purchase orders placed will require the submission of an order form with an authorizing signature. This sign-off form will document the order attributes and product specifications and will serve as the final determinant of any disputes as they relate to quantities, sizes, glazings, etc. After submission of the authorized quote form, no changes will be allowed to the order if 24 hours have elapsed from time of receipt. Freight charges will be added to all orders and shown as a separate line item on the quote form.

SunWeld Skylights will feature a five-year material-only warranty, unless installed as part of a Versico single-ply system. Units installed as part of a Versico roof assembly will be guaranteed under the Total Roof System Warranty for a period of five years at no additional charge. Units glazed with insulated glass will come standard with a 10-year warranty. Existing DryLight flashing details can be utilized with this product line as well.

Please ensure that your authorized contractors are aware of this addition to Versico's product lineup. If you have any questions regarding this introduction, please contact me at 717-245-7314 or ken.laremore@carlisleccm.com .

Sincerely,

Ken Laremore

Skylight Product Manager